New Payer-Provider Partnerships: Project to Increase Community-Based Palliative Care

Coalition for Compassionate Care of California
May 12, 2016
CHCF opportunities

• While hospital-based programs are established, community-based palliative care (CBPC) is emerging
  • People with advanced illness live in the community
  • Data shows gap between need and capacity
  • Evidence base developing on value
  • SB 1004 presents unique CA opportunity
Uneven Terrain: The Gaps in Access

Estimated Community-Based PC Sufficiency
Community-Based PC Capacity as % of Need
Successful California Programs

Up Close:
A Field Guide to Community-Based Palliative Care in California

SEPTEMBER 2014
Working with payers and providers

• Opportunity for CHCF – close gap
  • Stimulate development of community based models
  • Test different payment strategies
  • Serve as a model for state and nation

• Support development of new palliative care programs
  • Six pairs of payers and providers
  • Based on 6-month planning process (2014)
  • Pilot tests that spread
Activities

• Secure leadership buy-in – payers and providers
• Provide expert resources and faculty
• Support implementation efforts
  • Project management at team level
  • Grantee meetings
  • Evaluation
• Medi-Cal Pilot – Partnership HealthPlan of CA
• Dissemination – CHCF and participants
Grantees/Partners

- Six teams of payer-provider partners
- UCSF Palliative Care Leadership Center
- California Association of Health Plans
- Project management
- Evaluation technical assistance
## CHCF – Payer-Provider Initiative

<table>
<thead>
<tr>
<th>Region</th>
<th>Payer</th>
<th>Provider</th>
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</thead>
<tbody>
<tr>
<td>Orange County, Long Beach, and LA</td>
<td>Health Net</td>
<td>CareCHOICES™</td>
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<tr>
<td>San Diego</td>
<td>Health Net</td>
<td>LightBridge Hospice &amp; Palliative Care</td>
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<tr>
<td>San Francisco</td>
<td>BlueShield</td>
<td>Hospice by the Bay, UCSF</td>
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<tr>
<td>Northern California</td>
<td>Healthplan of California</td>
<td>Collabria, ResolutionCare, Interim Health Care, Yolo Hospice</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>WellPoint</td>
<td>UCLA Health System</td>
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</tbody>
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Challenges

- Targeting and referrals
- Service configuration and intensity
- Reimbursement
- Administrative infrastructure
Desired Outcome/Impact

- Demonstrate a new payer business practice with a viable ROI
- Increase access to community-based palliative care
- Improve care for people with serious illness